

# SALES, INVENTORY AND MONTH'S SUPPLY

January 1 - December 31, 2023

## WATERFRONT HOMES

Price Band	Inventory	Sales	Pending	Months of Supply
>\$5m	3	1	0	36/Buyer's
\$4.5m-\$5m	2	0	0	-
\$4.0m-\$4.5m	1	3	0	4/Seller's
\$3.5m-\$4.0m	0	4	0	0/Seller's
\$3.0m-\$3.5m	3	7	0	5/Seller's
\$2.5m-\$3.0m	1	5	0	2/Seller's
\$2.0m-\$2.5m	0	4	0	0/Seller's
<\$2.0m	1	7	0	2/Seller's
<b>Total</b>	<b>11</b>	<b>31</b>	<b>0</b>	<b>4/Seller's</b>

## NON-WATERFRONT HOMES

Price Band	Inventory	Sales	Pending	Months of Supply
>\$2.5m	3	0	0	-
\$2.25m-\$2.5m	1	1	0	12/Buyer's
\$2.0m-\$2.25m	1	1	0	12/Buyer's
\$1.75m-\$2.0m	1	1	0	12/Buyer's
\$1.5m-\$1.75m	0	4	0	0/Seller's
\$1.25m-\$1.50m	2	3	0	8/Buyer's
1.0m-\$1.25m	1	2	0	6/Balanced
<\$1.0m	0	8	0	0/Seller's
<b>Total</b>	<b>9</b>	<b>20</b>	<b>0</b>	<b>5/Seller's</b>

## WATERFRONT HOME SITES

Price Band	Inventory	Sales	Pending	Months of Supply
>\$2.0m	3	6	0	6/Balanced
\$1.75m-\$2.0m	1	5	0	2/Seller's
\$1.5m-\$1.75m	0	2	0	0/Seller's
\$1.25m-\$1.5m	2	1	0	24/Buyer's
\$1.0m-\$1.25m	0	1	0	0/Seller's
\$750k-\$1.0m	3	4	0	9/Buyer's
\$500k-\$750k	1	10	2	1/Seller's
<\$500k	7	7	1	11/Buyer's
<b>Total</b>	<b>17</b>	<b>36</b>	<b>3</b>	<b>5/Seller's</b>

## NON-WATERFRONT HOME SITES

Price Band	Inventory	Sales	Pending	Months of Supply
>\$350k	2	6	0	4/Seller's
\$300k-\$350k	1	2	1	4/Seller's
\$250k-\$300k	3	2	0	18/Buyer's
\$200k-\$250k	2	1	0	24/Buyer's
\$150k-\$200k	17	7	1	26/Buyer's
\$100k-\$150k	20	4	1	48/Buyer's
\$50k - \$100k	15	13	0	14/Buyer's
<\$50k	3	12	0	3/Seller's
<b>Total</b>	<b>63</b>	<b>47</b>	<b>3</b>	<b>15/Buyer's</b>